



BALTIC CAPABILITY

HELPING YOUR BUSINESS THRIVE



GOWLING WLG



MEET OUR BALTIC TEAM

Providing the legal support you need both in the UK and the Baltic States

Our Baltic team currently has representatives in our offices in the UK and Canada. We have specialists from the fields of M&A, banking & finance and dispute resolution in our Baltic team. The Baltic team includes Lithuanian, Estonian and Russian speakers.

Our team regularly travel to all three Baltic countries, meeting with our clients, law firms and other advisory firms (such as accountants and financial advisers). We view this as essential not only to keep in close touch with the latest developments in our clients' business but also to constantly refresh the database we maintain of Baltic law firms and their industry sector and practice area strengths.

IN TUNE WITH YOUR WORLD

Our Baltic team take the time to get to know your country and your business and tailor our approach to suit your objectives, corporate culture and budget. We see the world through your eyes and provide legal support that's tailored to your circumstances. No two Baltic clients are the same (just like the three countries) but we find that three primary requirements are always demanded of us: top quality advice, a partner-led service and competitive hourly rates.

Over the years, we have found that our own values at Gowling WLG are in tune with the values of most people in the Baltics. We take our responsibility to our people, our environment and our communities seriously. Trust is embedded in everything we do and impact every business decision we make. While the law is what we 'do', there's much more to us than that. As people, and as a firm, we believe we have a responsibility to help those around us, to make a positive difference in the local and wider community, to support our people and enable them to flourish and to minimise our environmental impact as much as possible. This isn't just good business-sense, it's good people-sense too.

CONNECTED GLOBALLY

Our Baltic team are completely comfortable with project managing a cross-border legal solution for our Baltic clients where more than one jurisdiction is involved in the transaction or advice concerned. We can call upon our own offices in:

- Belgium
- Canada
- China
- Dubai
- France
- Germany
- Monaco
- Russia
- Singapore
- UK

Where we don't have an office of our own, we regularly work in conjunction with independent best friend law firms which are specifically recommended to us for an assignment by our colleagues on our other country teams. Whether advising you on domestic issues in a country where we have our own office or helping you with a cross-border solution, the Baltic team will ensure that you get the same, seamless service.

SECTORS WE SPECIALISE IN:

- Automotive
- Advanced engineering
- Aerospace
- Energy and natural resources
- Financial institutions
- Government
- Health and life sciences
- Infrastructure
- Insurance and funds
- Retail and leisure
- Sports and entertainment
- Technology

AS A FULL SERVICE LAW FIRM WE SPECIALISE IN:

- Commercial
- Competition and EU
- Corporate
- Dispute resolution
- Employment
- Finance
- Information technology
- Insurance
- Intellectual property
- Outsourcing
- Pensions
- Private capital
- Projects
- Public law and regulation
- Real estate
- Tax

BALTIC EXPERIENCE



- Acting for a Lithuanian FinTech start-up, TransferGo, on certain investment and restructuring arrangements, including: (i) a fundraising and bond conversion for the Lithuanian based company (ii) a flip of the start-up into a UK holding structure and (iii) an EIS fundraising in the UK. This was a complicated transaction that involved several sequential investment steps across two jurisdictions, all completed to a demanding timetable.
- Advising an Estonian company which operates a used lead-acid battery recycling and lead production plant in Russia in relation to the restructuring of loan with Bank of St Petersburg which accepted a transfer of a majority stake in a Cypriot JV company held by the client. Our advice was in respect of the English law Shareholders Agreement relating to the Cypriot JVC.
- Acting for a Latvian client in relation to the incorporation of an investment fund in the UK and France which was later acquired by an Italian fashion company.
- Advising Staticus, one of the biggest building facades construction companies in Scandinavia and the Baltic States, on construction, corporate and employment law aspects of its UK business.
- We have acted for several years for the owner of a nuclear power plant undergoing decommissioning in Northern Europe. Our role is to advise on legal contract management, dispute resolution and contract variations
- Advising one of market leaders in the construction industry in Latvia, Skonto Group, in relation to the obtaining of financing facilities with a UK based lender.
- Acting for a Lithuanian global web-hosting business on various investment and risk management matters.

KEY CONTACTS

Our Baltic team provide full service international legal expertise

JULIAN HENWOOD

Corporate Partner, Birmingham

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As head of Gowling WLG's Baltic team, Julian is often to be found overseas, frequently visiting his clients in their home countries. Drawing on his over 25 years' experience in project managing significant cross-border corporate transactions, he advises his clients in negotiating transactions.

GUY RÉGIMBALD

Public Law Partner, Ottawa

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Guy Régimbald is a partner in Gowling WLG's Ottawa office, practising in the areas of constitutional and administrative law, trademark and copyright law. As a member of Gowling WLG's Supreme Court of Canada Services Group, Guy has appeared as lead counsel or co-counsel before the Supreme Court of Canada in many high-profile cases, and been involved as agent or adviser in many more.

SANDRA JUOZAITIENE

**Banking & Finance Senior Associate,
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Sandra is a banking and finance specialist, working with many of our largest global banking clients and large corporates. She is often involved in acquisition finance, real estate and project finance deals across a number of sectors, in particular renewable energy, retail and leisure. Sandra also focuses on franchise financing. She is fluent in Lithuanian and Russian.

ALEXANDRA MIERINS

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Alexandra is a Trainee Solicitor in Gowling WLG's London office. Originally from Canada and of Latvian heritage, she has studied and worked in both Sweden and the UK.

KRISTINA BEREZONOVA

Trainee Solicitor

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Kristina Berezonova is a trainee solicitor at our firm. Prior to the commencement of her training contract, she worked in the legal departments of HSBC and Barclays specialising in Banking and Commercial Law.

Originally from Estonia, Kristina relocated to the UK in 2009 to study law. She can speak Russian and Estonian.

Kristina holds a law degree from the University of Nottingham and a banking diploma from the London Institute of Banking and Finance.

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